



*Welcome to the software
you've always wanted...*



Integrating Best of Breed Cloud Solutions

SugarCRM Intacct Integration Application



Fly high with the world's leading cloud based CRM and ERP software packages



SugarCRM is the fastest growing CRM software package in the world, and one of the leading cloud based CRM solutions. Intacct is a leader in cloud based accounting and financial management systems. It only makes sense to integrate the software so that companies can use best in class software in each software category without missing out on critical integration components all while staying safely and conveniently in the cloud.

The FBSG SugarCRM + Intacct Integration Application addresses this. It allows the two software packages to “talk with each other” by synchronizing customers, inventory, sales history, quotes, and sales orders between Intacct and Sugar. The synchronization between the packages can be set on a scheduler, run in batch mode, or run manually for individual records.



Key Benefits

- Eliminates double entry of customers in both CRM and accounting
- Eliminates double entry of inventory items in both CRM and accounting
- Provides access to product lists in CRM without having to manually key in items
- Eliminates double entry of quotes and sales orders in both CRM and accounting
- Keeps accounts and customers in sync
- Streamlines the “quote to cash” process





Excel above the rest and skyrocket your business to the top.

Features include:

Customer Sync

Import Intacct Customers into Sugar. Send Sugar Accounts into Intacct. Sync Intacct customer data as changes are made and move it to the SugarCRM Accounts Module.

Contacts Sync

This takes the contact information from Intacct and syncs it with Sugar Accounts. New contacts can be created automatically when synchronization is run.

Intacct Customer Sales Documents Sync to Sugar

This function moves various Intacct sales history documents (invoices, shipments, orders, etc.) to an Invoice History Module in Sugar. No other Sugar data is overwritten during this synchronization.

Intacct Inventory to Sugar Product Catalog

This takes Intacct inventory data (from the Inventory Master file) and moves it to the SugarCRM Product Catalog Module. Records for the same item number in SugarCRM will be overwritten with the latest Intacct data each time the synchronization is run.

Sugar Quotes and Sales Orders to Intacct

This function sends Sugar quotes and sales orders into Intacct sales orders.

Custom Mapping

Map any standard or custom field within Intacct to any standard or custom field in Sugar and vice versa.

Flexible Sync Scheduling

Sync records at pre-defined intervals, send records one at a time, or “click to send”. Sync the way that works best for you!



Anywhere, anytime... 360 degree access to your business with SugarCRM and Intacct.



Welcome to the software you've always wanted...

6320 Canoga Avenue, 15th Floor
Woodland Hills, CA 91367
Voice: 818.227.5130 • Fax: 818.227.5004
info@fayebsg.com • www.fayebsg.com

Faye Business Systems Group offers both packaged and custom software implementations along with project management, custom programming, software training, and product support. With over 25 years of experience in the software industry, FBSG helps companies of all sizes run more efficiently, effectively and profitably.

ALSO AVAILABLE FROM FAYE BUSINESS SYSTEMS GROUP:

- SugarCRM Sage 100 ERP Integration Application
- SugarCRM Constant Contact Integration
 - SugarCRM Authorize.Net Integration
 - SugarCRM Quickbooks Integration

TRADEMARKS: Intacct is registered trademark of Intacct Corporation, Inc. Windows is a trademark of Microsoft Corporation. SugarCRM is a trademark of SugarCRM, Inc. All other company and product names may be trademarks of the respective companies with which they are associated.

This documentation and the software described herein, is prepared and published under license. Neither Intacct nor SugarCRM, Inc. has tested or verified either the software or any representation in this documentation regarding the software. Intacct and SugarCRM do not make any warranty with respect to either this documentation or the software described herein, and specifically disclaims any warranty, express or implied, with respect hereto, including the warranties of fitness for a particular purpose and merchantability.

COMPATIBILITIES: This software is currently compatible with: Intacct & SugarCRM v6.0, 6.1, 6.2, 6.3, 6.4, 6.5

Information in this document is subject to change without notice. Copyright 2012, Faye Business Systems Group, Inc. All rights reserved.